

BEST PRACTICE TRACKER



The Strategic Grants Best Practice Tracker will help identify your organisation's readiness and capacity to seeking funding and grants and areas to work on to optimise results. Assess your processes against each of the critical success factors, to determine where you need additional resourcing and support. The aim is to score 28-35. Please contact us if you need support in increasing your score!

Please score
yourself...

1
Poor

2

3

4

5
Strong

STRONG ORGANISATIONAL GOVERNANCE & LEADERSHIP

SCORE



Is your CEO willing to talk to major donors? Is there strong internal collaboration between teams, for planning, performance measurement and donor engagement?

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INTERNAL PROJECT PLANNING & DEVELOPMENT

SCORE



Do you have an agreed process for internal project planning and development? Do you have monitoring and evaluation built into your projects? Is there a centralised, prioritised wish list of these projects?

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KEY MESSAGES

SCORE



Do you have a Key Messages document that is a collation of all the key organisational information that donors and funders typically require to assess your organisation's capabilities?

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PROSPECT IDENTIFICATION & PROJECT MATCHING

SCORE



Do you have an efficient, regular and systematic approach to finding the right funding and grant opportunities for each of your projects?

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STRONG DONOR COMMUNICATIONS & FUNDING APPLICATIONS

SCORE



Do you have the writing experience and skills internally to prepare strong donor and funding submissions that succinctly provide strong evidence, rate highly and leave no unanswered questions in funders' minds?

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FUNDING SUCCESS & REPORTING YOUR OUTCOMES

SCORE



Do you deliver all donor and funder reports for funding you have received? Are they on time? Are you exceeding your partners' expectations?

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DONOR & FUNDER ENGAGEMENT & STEWARDSHIP

SCORE



Do you spend time building relationships with funders prior to applying for grants and funding and provide robust outcomes reports to exceed their expectations?

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